

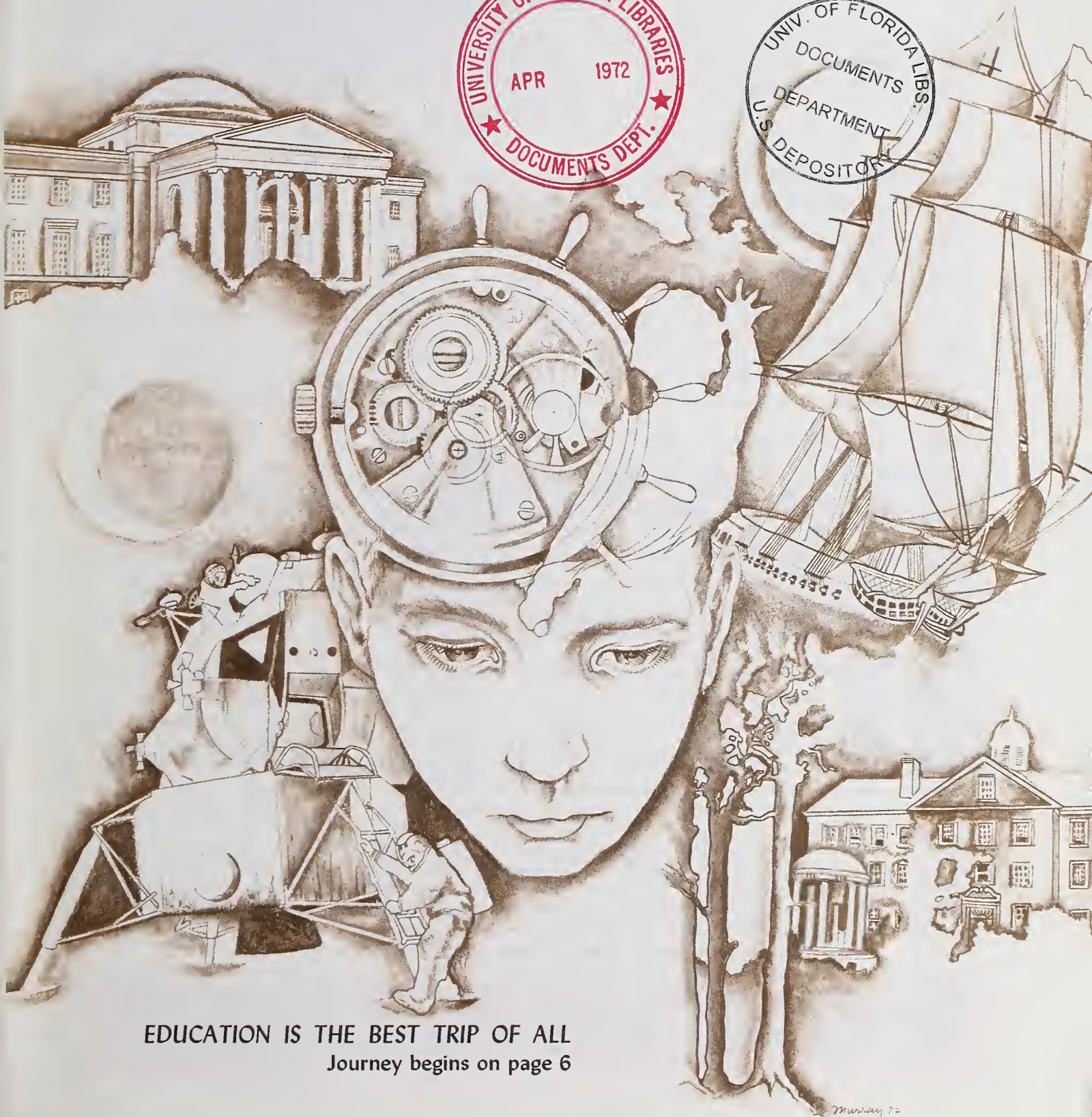
the

march 1972



# HALLMARK

united states army security agency



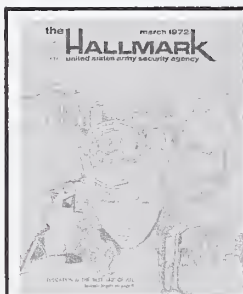
EDUCATION IS THE BEST TRIP OF ALL  
Journey begins on page 6



*Published monthly in support of U.S.  
Army information objectives*

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**Our Cover** — Whirling, spinning, churning, scheming, multi-directional, all-purpose, indoor-outdoor dream machine! What a marvelous creature. Have you been feeding it lately? It lives much better on education. (So will you.)

—Bob Murray is the artist.

## *ASA and the Pentagon Papers*

The excitement and commotion stirred by the public disclosure of the so-called Pentagon Papers has quieted down somewhat in the civilian press. Nevertheless, the impact of this whole affair on the US security program is still being strongly felt.

However one views the release of the Pentagon Papers, or the subsequent Supreme Court decisions, US Army security practices and procedures will be directly affected by both.

A general outline of changes is already in focus:

a. TOP SECRET clearances will be more difficult to justify.

b. Fewer documents will be classified TOP SECRET.

c. Fewer people will have access to TOP SECRET information.

d. More rapid downgrading/declassification and improved classification management will be included.

e. Any violation of security regulations will subject the violator to disciplinary action.

In anticipation of these changes, Major General Charles J. Denholm, Commanding General, USASA, has directed that subordinate commands take whatever actions necessary to insure that our security practices and procedures are in strict compliance with the regulations.

A major result of this directive will be the continuing re-education of all members of ASA on existing security directives.

The protection of defense information is the responsibility of each individual who possesses or has knowledge of such information, regardless of how it was obtained. Security regulations cannot guarantee protection and cannot be written to cover all conceivable situations. Even though security education programs will continue, it is our duty to insure that we understand security directives, and to ask when in doubt.

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**Staff Artist:** SP5 Robert E. Murray



BG Bailey talks with ASA WACs during her recent visit to VHFS.

## WAC General Looks At

# New Jobs For ASA WACS

Vint Hill Farms Station will be graced with a sizeable increase in its WAC population over the next few months. Formerly, WACs were selected from the DA pool for Agency duty. But now, thanks to a new policy, girls can enlist for the ASA option. In the future it is hoped that WACs will become a significant percentage of the ASA population.

So, to make sure her gals are going to be treated right, Brigadier

General Mildred C. Bailey, the eighth director of the Women's Army Corps made a visit recently.

Designed to give the WAC general a better acquaintance with the command and facilities at VHFS, the visit began with a luncheon at the officers club and a briefing at the operations center.

The new WACs will be primarily operations individuals schooled at ASATC&S, Ft. Devens, Mass.

Included in her tour were stops at the present WAC billets, service club and the proposed new WAC billets.

BG Bailey's visit ended with a brief view of the mess hall chow line and a "ladies only" chat with the post's five WAC's in the mess hall's NCO area.

Prior to her Vint Hill visit, General Bailey conferred with Major General Charles J. Denholm at ASA headquarters, Arlington Hall Station.

## Isthmus March A Training Nethesity

(You Don't Thay)

Try saying the word "isthmus" without smiling. It has a kind of nonsense-word ring to it, like *widgit* or *framus*, and a lispy frivolity, like in *ichthyology*. Of course the fun ends when you check your Funk and Wagnall and learn that "isthmus" is pronounced without the "th" . . . alas. On to our story.

**Ft. Gulick, Canal Zone**—The 401st ASA Special Operations Det claims to be the first in the Agency to go on foot (except for five miles) from the Atlantic to the Pacific in five days.\*

The troops followed the Las



Members of the 401st ASA SOD, Ft. Gulick, Canal Zone land after first leg of their journey.

Cruces Trail, a famous Spanish path that was hacked through the jungle in the 16th century and cobble stoned from coast to coast across the Panamanian isthmus.

Most of the stones are still there. But in places the path has eroded to depths of up to 10 feet. This makes for pretty tricky walking, especially at night.

Hundreds of years ago, gold caravans of Indian slaves, traveling on foot with their loads on their backs, set the pace for our ASA SOD men.

The march was the culmination

of the conditioning phase of a two-month training cycle. Each man was responsible for his own survival, and in the jungle, survival is uppermost in one's mind at all times. The rest of the cycle will involve an airborne infiltration of an "enemy" occupied area in the deepest and darkest area of the Panamanian jungle against live aggressors.

\* The first leg of the trek was made over the Republic of Panama by helicopter. The Las Cruces Trail was off limits in the Republic since the exercise was part of a US Army training mission.





# pass in review

A roundup of ASA news from Hallmark correspondents



BG Williams, CG of USASAE, addresses guests during the dedication ceremony for Project Lifetime (Site 300).

## Germany

**FS Augsburg**—In a dedication ceremony held in late December, Brigadier General Robert W. Williams, Commanding General of USASAE, cut the ribbon which officially opened Project Lifetime (Site 300).

Project Lifetime is an integral part of the world-wide network developed by the United States to provide rapid relay and secure communications for defense of the US and the free world.

BG Williams stated that he was honored to represent Major General Charles J. Denholm, Commanding General of ASA in dedicating Site 300. He expressed the wish that Site 300 would surpass all expectations and that through its doors would pass many happy, proud individuals.

**FS Augsburg**—Recently Dr. Klaus Mueller, former Lord Mayor (now retired) of Augsburg, Germany, was visited at his home by Colonel Richard L. Jones, Deputy Commander of the USASAE and Lieutenant Colonel

Richard H. Koenig, Commander of the recently opened Site 300 (Project Lifetime).

Dr. Mueller, as in past years, continues to maintain and constantly improve the cohesive community atmosphere between the American soldier and the German citizen.

His support has significantly helped to bring Germans and Americans together for social, educational and recreational activities. Such support has been an influential factor in the formulation of a German-American fraternity, providing an excellent medium for a mutual exchange of cultures and ideologies.

In gratitude for this support, COL Jones presented Dr. Mueller with a teal blue blazer bearing the crest of ASA.

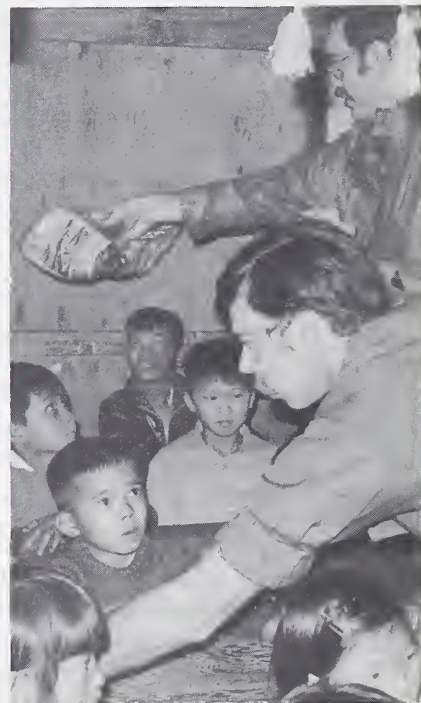
## New Jersey

**Ft. Monmouth**—The US Army Signal School recently presented Specialist Four David K. Vaughn with an honor graduate certificate.

Vaughn received the award after completing MOS training as a Projector Equipment Repairman. He is now working in the Audio-Visual branch of the Information Division, ASA Headquarters, Arlington Hall Station.

## Vietnam

**FS Phu Bai**—Sure, 'tis March, but the season for giving is year-round. Members of the People to People Association (below) distribute gifts during a traditional Christmas party for 50 orphans of the 1st ARVN Division. Nearly 100 orphans and 500 school children of the Hue-Phu Bai area received the gifts. An attitude check showed that chewing gum was the most popular item.



Presents at Christmas time are second nature to us. But these little fellows can hardly believe their eyes as GIs at FS Phu Bai pass out the goodies.

Why are these men smiling? Well, the guy on the left, SP4 Duane Adams, is smiling because he was top grad of the latest NCO leadership course at the Marines' Quantico NCO Academy. And LTC Louis D. Kirk, congratulating Adams at right, is smiling because he is Vint Hill's DCO, and Adams is from Vint Hill. And the man in the middle, COL P.A. Davis, NCO Academy liaison officer, is smiling because . . . well, why is he smiling?

(Photo by SP5 Bill Wandersleben)



## Smile When You Call Me "Dogman," Leatherneck!

by SP5 Fred Whissel  
Editor of "The Message"  
Vint Hill Farms Station

Mark Twain once noted that "if you pick up a starving dog and make him prosperous, he will not bite you; this is the principal difference between a man and a dog."

The US Marine Corps is licking its wounds. Last November, the Corps welcomed an Army Security Agency troop into its NCO Academy at Quantico, Va., and four weeks later had the distinctly embarrassing duty of honoring him as top man in a class of 41. Forty of the class members were Marines.

No wonder the Corps is "looking for a few good men."

SP4 Duane Adams, a Vint Hill computer operator, said he volunteered for the NCO school because he "just felt like going." An added attraction was the 30 promotion points the training offered toward the rank of SP5.

Vint Hill Farms Station, Va. has sent a handful of men to the leadership course since Arlington Hall worked out an agreement with the Marines allowing Agency men to participate in the noncom-building school. But none before Adams had done quite so well in competition with the Montezuma men. The Salt Lake City, Utah, native ended up with a grade average of 91.4—almost a point and one half above his nearest Marine challenger. He points to his written test scores as giving him the edge: "I hate to say I'm smarter than them,

but most of them didn't take written tests very well."

Adams was no dodo out of the classroom, either. In addition to the heavy stuff like military leadership and tactics, the students were tasked with close-order M-14 drill and the perennial favorite of new military recruits and old Marines: PT. The physical training included three miles of running daily.

The 20-year-old Adams claims he had little trouble keeping up on the daily jogs, and boasts a zero drop-out percentage: "I felt like if I fell out, it was 100 per cent of the Army, and if one of them dropped out, it was only one man of 40."

Actually, near the end of the course the inequity was slightly reduced when six of the Marines were given permission to withdraw, trimming the number of graduates to 35.

Adams, who has three years left on his first enlistment, said he doesn't plan to make a career of the Army.

How did the Leathernecks react to being outplayed on their own field by this ASAAer whom they had been razzing as "Dogman"?

Adams said they were pretty cool about it. But we've heard a rumor about a post-graduation lecture that was pretty heated. Only the Marines attended that one, however. The Vint Hill victor had taken their laurels and gone home.





**Pounding the pavement?** Rough times may be dead ahead. (And for some they are already here.) With the service emptying its excess, cries of "I'm short" may soon turn to "I'm broke." Clothes are getting ragged and morale is getting low.

The time may not be too far away when you find yourself wishing you were still in the service—at least there is a guaranteed monthly pay. But there is another way you can be assured of some income if you find yourself jobless. Apply for Unemployment Insurance for Ex-Servicemen.

This program provides a weekly income for a limited period of time to ex-servicemen who cannot find suitable employment.

Register for work at the nearest State Employment Office. If a suitable job is not available, bring separation form DD 214 and your social security card. Benefit rights are determined by the law of the State in which you file. You must have served at least 90 continuous days and have an honorable discharge to be eligible.

The State Employment Office is ready to help you find a job suitable to your interests and capabilities. But if the job market is tight, they are willing to help you find training in another area.

More information can be obtained through State Employment Offices or by writing to Manpower Administration, US Department of Labor, Washington, D.C. 20210.

**For some, this may be** a 'read it and weep' item, but flagrant abuse and misuse apparently gave the powers-that-be no other choice.

Department of the Army has received numerous inquiries concerning wear of the Field Jacket with civilian clothes. Based on a DA decision, the following policy is announced and will be incorporated in a forthcoming change to the clothing reg (AR 670-5):

a. The Field Jacket is *not authorized* for wear with civilian clothes.

b. No change is made in the prescribed wear of the Field Jacket with the field and work uniforms and the khaki and tan uniforms.

(Source of the information: DA message 112119Z January 1972.)

**ACS extends a helping hand**—"Do a good deed always," seems to be the motto of the Army Community Service. They are ready to assist any soldier, whether his need be financial or domestic.

ACS extends a wide variety of services—from assisting in financial difficulties to taking temporary care of a soldier's children.

Also acting as a referral service, ACS will direct the

individual to the source best equipped to assist him—the Red Cross, Surgeon General or legal assistance officer.

Loans can be arranged by ACS through the Army Emergency Relief fund (AER) in several instances, for example if:

- For some reason the soldier does not receive his regular pay.
- The soldier's wallet is stolen.
- Emergency medical or dental help is needed.
- Help is needed for the initial down-payment of rent.
- Payments are needed to avoid eviction.

ACS-approved loans will provide money which the serviceman will repay on a scheduled basis through allotments from his monthly pay. No interest payments are required on such loans.



**Harassment Protection**—Collection notices pouring from your mailbox? Threatening calls are received day and night. Often the individual calling will falsely represent himself to be a lawyer, policeman or private eye. Calls are often made to employers and

neighbors. If this is happening to you, contact the post legal office.

The Federal Trade Commission has been considering new laws to aid in consumer protection and credit reporting. Legal officers warn that it is the creditor's responsibility to show that a lawful debt exists. In the event a military member has been subjected to fraud or has received inferior merchandise these could serve as the basis for denying liability. But the failure to pay a lawful debt could make one subject to the Uniform Code of Military Justice.

**Color Counts**—Here's the chance many have been waiting and asking for: Young persons from racial minorities who desire future managerial careers are invited to apply for admission to a Consortium for Graduate Study in Management program, a five university effort designed to hasten the entry of minority groups into management positions.

All who qualify will receive a fellowship to pursue a Master of Business Administration degree at one of the five consortium universities.

Previous work or study in business or economics is not a requirement for admission.

Full details on the program can be obtained by writing Dr. Sterling H. Schoen

Director, Consortium for Graduate Study in Management

101 North Skinker Boulevard

Box 1132

St. Louis, Missouri 63130

# Weekend Athletes

*Still bragging about the athletic prowess you displayed during your high school and college days? Take a good look at yourself.  
You probably ain't what you used to be.*

"Weekend Athletes?" Are you one? Typical of this set is the first and second termmer who thinks of himself as quite a sport and often reflects on his prowess as an athlete in his high school and college days.

Looking back, the one-time athlete weighed 165 pounds in college but weighs closer to 190 pounds now. He rides to work from his comfortable rented (and management-maintained) home. He parks his car a few steps from the office and proceeds to his desk where he shuffles paper (important papers, granted) and closes a deal by phone.

His mental gymnastics are fantastic. He thinks hard because he has to, and his section benefits by his decisions. A luncheon engagement at the club provides a few moments of diversion (and more calories than he will burn today), and then it's back to the desk and on with the "paper parade."

That night he's too tired and too well-fed after dinner to even carry out the trash. Once he has settled himself into his chair in front of the TV, the only exercise he'll get is the walk from his easy chair to the channel selector and back.

Not all his days are like this, however. Trouble may start over a weekend, while moving furniture around the house, or playing a game of basketball in the gym. Or it may begin after a winter snow storm, while trying to clear the front walk or push the car out of a drift. These seemingly routine activities may result in a sprained ankle, a pulled shoulder, extreme fatigue, unbelievably sore muscles, or a more serious warning (like a heart attack) that the 'ole bod' ain't what it used to be. Sometimes it takes several weeks to recover—sometimes you don't ever recover.

If you feel over-exertion coming on, slow down! You know you should take time to exercise and build up, so why not spend a few minutes every day making yourself healthy.

There's a club in Cleveland where 30 men who have had heart attacks exercise regularly, intensely, and together. Reports are that there is no problem motivating these men to exercise now!

**By SSGT Jay R. Hilmer, USAF Physical Therapist**

## Double Duty Dollars

*The Honorable Melvin R. Laird, the Secretary of Defense, points out that the Defense Department makes a significant contribution to the accomplishment of the nation's social purposes and the solution of pressing domestic problems:*

Most people think that every dollar spent for defense is a dollar taken away from the accomplishment of the social purposes of the nation and from the solution of pressing domestic problems. The dollar allotted to the Department of Defense, they believe, is a dollar that does not help to improve the education, the health, the housing, the environment of the American people or to bring closer to them any of the other things that make for a better life.

In fact, however, many defense dollars do double duty. Every dollar spent by the Department of Defense has, of course, a defense purpose. But, very often it serves other purposes as well and contributes significantly to the solution of those domestic problems which give us all great concern.

It is impossible to give a precise estimate of how much

defense spending helps to solve our domestic problems. But it is clear that the billions which are spent to improve the lot of our military men and women for such purposes as education, manpower training, housing, environmental improvement, health, income security, and reduction of crime, help to solve many of the problems of our society. In many areas such as dealing with drug abuse, the military has led the way.

It is fallacious to draw a sharp line between defense spending and spending for the betterment of American society. Much that is done by the military with funds made available for defense promotes the physical, intellectual, and moral development of the entire society at the same time that it strengthens security and improves the prospects for peace.

## *Ideas and Opinions*

*"The mind stretched by a new idea never returns to the same dimension."*



*Do you like a bargain? The best civilian educational opportunities are available to the man in uniform. With one of these programs, you can pick up some credits and perhaps a degree while in the service! It's like getting two for the price of one*



It may be a bit corny or contrived to connect an article on educational opportunities to Abraham Lincoln. But, honest, Abe really does offer an excellent example to all of us. During his time, there was little to excite ambition for education. Yet he had the tenacity to pursue the goal of more than literacy in a frontier environment where the barest rudiments of education sufficed.

Today, with the educational requirements for success considerably higher, we have to exercise the same degree of motivation and self interest that inspired Lincoln. We have to sacrifice some leisure time, get off our duffs and buckle down. If we need some less lofty encouragement than the example of a President, cold, hard facts might be more practical:

- Did you know that with just a grade school education, you can expect to earn about \$180,000 in your lifetime? Sounds like a lot of money . . .
- But, a high school diploma will likely push that figure over the \$250,000 level.
- And, with a college degree to your credit, you might make more than \$400,000 during your working years . . . Education means money!

Which brings us to our topic . . . The biggest bargain in education today exists in the armed forces' education program. With educational costs rising, the serviceman should take every advantage the military offers to educate



himself. And there has never before been more financial help and encouragement available than right now.

Pick out one of the following programs to continue your education *while on active duty*. Then throw out those tired, old excuses ("I'll enroll next month," or "Maybe I'll start that class next semester") and do something for *yourself* today.

**USAFI**—The United States Armed Forces Institute (USAFI) instructional materials include courses for individual correspondence study and for group classwork and tests. USAFI offers a wide choice of courses in business, English, literature, foreign languages, mathematics, science, social studies, and technical subjects. These courses and other educational material conform to the highest academic standards.

**GED**—For the individual who lacks a high school education, the Army has provided a battery of five General Educational Development tests to measure achievement of high school equivalency. Successful completion satisfies Army requirements for high school equivalency, and results may also be acceptable at some high schools for award of a diploma. At many installations, on/off duty high school courses may be arranged for personnel desiring additional instruction. These educational services are free.

**CLEP**—In 1965, the College Entrance Examination Board established the College-Level Examination Program to enable those who have reached the college level of education outside the classroom to demonstrate their achievement. The results of the tests may be used in applications for college credits or advanced placement. This provides the means for individuals who have varying college-level but non-traditional educational backgrounds to pursue advanced courses. They are thus rewarded for their previous efforts and are permitted to take up college studies at an educational level commensurate with their ability. Arrangements now exist between the College Board and USAFI for the use of College-Level Examination Tests by military personnel. Several batteries of the tests have been provided to USAFI and are available for administration to military personnel on request. The General Examination measures individual achievement in the following five basic areas of the liberal arts: English composition, humanities, mathematics, natural sciences and social sciences, and history. These examinations cover material comparable to that ordinarily included in the program of study required of most students during the first two years of college. The Subject Examinations, designed to measure achievement in specific college courses, presently consist of the following:

- American Government
- Analysis and Interpretation of Literature
- English Composition
- General Chemistry
- General Psychology
- Geology
- Introductory Calculus
- Introductory Economics

- Introductory Sociology
- Money and Banking Statistics
- Western Civilization
- Tests and Measurements

An individual may apply for credit or advanced standing from the school or college of his choice after satisfactorily completing the prescribed examination. This may be accomplished while on active duty or after discharge or release. It should be noted that civilian educational institutions differ in their policy of granting credit and advanced standing; therefore, it is incumbent upon the individual to consult with his school of choice to determine how credit for the examinations will be applied.

**Tuition Assistance**—All branches of the Armed Forces provide tuition assistance to their personnel attending off-duty classes conducted by accredited civilian schools and colleges. Army personnel must complete DA Form 2171, obtain their Commanding Officer's approval, and turn it in to the appropriate Army Education Center before enrolling, in order to obtain tuition assistance. These forms are available at Army Education Centers.

**Degree Completion Program**—A recent change to AR 621-5 authorizes Enlisted personnel and Warrant Officers up to 18 months full-time study for the completion of baccalaureate or advanced degree requirements. Commissioned officers are authorized up to 18 months for completion of a baccalaureate degree, and an additional 18 months is authorized for completion of an advanced degree in a discipline for which the officer's career branch has a requirement validated by the Army Educational Requirements Board. Participants must agree to remain on active duty with the Army for a period of two years for each year of schooling, or fraction thereof, after completing the degree requirements. They must also agree to bear all expenses incurred in connection with the schooling, including tuition, fees, and books; however, they generally qualify for G.I. Bill assistance. More details on this program may be found in AR 621-5.

**Enlisted Undergraduate Training Program (Long Course)**—Another program available to enlisted personnel is the Enlisted Undergraduate Training Program (Long Course). The level of education to be attained (under the provisions of AR 621-1) will be two years of college training, in some cases the fulfillment of the requirements for a baccalaureate or, in exceptional cases, a master's degree. Two calendar years of college training will be the maximum approved during any one enlistment period. The college training will take place during the first portion of the enlistment period and will be followed by assignment to duty for the balance of the enlistment period within the general area of specialization. Under no circumstances will the training under this program exceed four calendar years. Understandably, there are many special eligibility requirements for this program.

Additional information on all of the above programs may be obtained from your local Army Education Center. The opportunity is there. It's yours for the doing.





SP5 Dan Sullivan (left) and SP5 Howard Rupert help the photog capture the boo boo for posterity.

### ZOT

When Group Korea became Field Station Korea in late 1971, Det R, the SIGSEC element of the new field station, submitted a work order for new unit signs reflecting the name change.

As far as can be determined, everything was in order up to this point. When the request made its way to the local Facilities Engineering Office, somebody added the instruction that the civilian artist disregard the word "Group" and instead use the words "Field Station" on the signs . . . still ok. Then Murphy's Law went into effect: "If it can be botched up, it will be botched up."

The final masterpiece was returned three weeks later, in triplicate, each suggesting that Det R "DISREGARD" its parent unit. Good for a few chuckles and this month's coveted ZOT.

### Basketball

*FS Sobe, Okinawa*—Torii Station's intramural basketball squad coasted through 12 straight league victories this past season. The success was attributed in part to their coach, Specialist 5 Marvin Kohlmeier. The former high school basketball coach at Ness City, Kansas, demonstrated his skill even further by coaching a combined ASA-companies team to 3d place in the Ryukyu Islands Company-Battery Level Tournament and 1st place in the Islands' Major Group Tourney.

The team itself wasn't so bad either. After all, the coach can't put the ball through the hoop. Four of FS Sobe's players, Charles Cooley, Charles McAlister, Jerry Scriven, and Thomas Mitchell, were selected for the US Army Ryukyu Islands All Star team.

Coach (SP5) Marvin Kohlmeier accepts the Major Group trophy from USARYIS Special Services officer, LTC John Edwards, while his team looks on approvingly.

—Photo by David Tomjianovich.



### Bowling

*Ft. Huachuca, Arizona*—The USASA Test & Evaluation Center finished the league competition 70 pins ahead of the TEC's traditional sports rivals, Co D, HQ Ft. Huachuca.

Knocking on wood all season were James Mahan, Samuel Williams, James Cook, Leonard Kostelnik, Bruce Lacher and Eugene Alexander. LTC Kostelnik's 18 game total (3334) in the post bowling meet won him a spot on the six man team which represented the post at the Arizona Interservice League bowling tourney in Yuma.

### Happy Hour

*FS Hakata, Japan*—In what may be the start of something new for the tradition-conscious Army, the officers at this ASA field station opened the doors to their Open Mess and invited the NCOs in for an hour of cocktails and hors d'oeuvres.

The occasion was "Bring Your NCO Night" and, in effect, each officer was saying "Thanks" in a most hospitable way.

The Non Coms returned the favor by supplying films of the last Thanksgiving Day football fiasco, the annual Turkey Bowl Game between the NCOs and officers. (The officers lost: 50-24.)





## — Got it all together? —

**If the family business is awaiting your ETS day as much as you are . . . this isn't for you. But if getting a job is still a big question, and you don't know how or where to look, what to look for, who can help you and who can't . . . read on. Some of our answers will fit many of your questions**

Some are short. Others are shorter. But you are the shortest of all! Now that the halcyon days of civilian life are just around the corner, you should start facing up to a very significant fact—the job market is not exactly waiting for you with open arms.

Government and private industry alike are feeling the sting of the Nation's economic ills. Job applications far exceed the number of available positions in many fields. Employees with years of faithful service are being laid off in the interest of "austerity." The much sought after corporate training programs which groomed young men for top manage-

ment positions have all but disappeared. Once again, austerity is the culprit.

The employers of America are calling all the shots now—they can well-afford the luxury of selectivity in hiring. Unless you are an exception to the rule, chances are that you will be in for some serious pavement pounding before you find a good job.

"Oh, it can't be all that bad," you say. A little job hunting will prove that it is. Many well-trained people are being forced to lower their sights—to accept employment at a level lower than they want—because there are no openings in their desired line of work.

Take the recent college graduate in Cleveland, Ohio, who now rides "shotgun" on a local garbage truck because he could not find a job in his chosen profession. In his apartment is a college diploma attesting that he is a qualified school teacher. Nearby is a stack of more than 100 rejection slips from schools which have no openings. And you say it couldn't happen to you?

As the educated, skilled job hunters are forced to accept positions below their ability level, they effectively "knock out" the man who would normally fill such a position. This downward spiralling places the burden of the unemployment problem

on the man at the bottom of the job market. He is usually unskilled and uneducated and the one who can least stand to have this burden on his shoulders. This person would normally be the garbageman. But it is tough competing for a slot on the garbage truck when the competition has a college degree.

Now, we are not implying that you are likely to end up hanging on to the back of a rolling Dempsey Dumpster when you ETS. (Although it is noteworthy that trash collectors in New York City start at \$12,000!) There *are* jobs, but you have to dig deeper to find them. And the competition is much keener than in more prosperous times.

Many job vacancies today are filled before they are advertised because somebody knows a friend who needs a job, or they are filled by "promoting from within"—a very common practice with many firms. Yes, there are exceptions, provided you are the right man or woman (Lib, you know), at the right place, at the right time. Companies are still hiring, but only to fill immediate manpower requirements. And having an "in" with a company official is sometimes more of an asset than experience or education. You would be surprised at how much string-pulling goes on behind the scenes to get so and so's little Johnny a job.

By now you probably think this article is going to be another reenlistment pitch—the old scare tactics

# Questions & Answers

## How soon before ETS should I start job hunting?

It's never too soon to start scouting around, although most employers do not seem too interested in the applicant who will not be available for some time. They are looking for people who can start "right now." Most say "Come back about a month before you get out." In this day of 6.1 percent unemployment, it takes some mighty impressive credentials to hold a job open longer than a month.

## What's the story on employment agencies?

They can save you a lot of shoe leather and time, especially if you are job hunting in an area other than your hometown region.

They generally operate something like this. You complete an application and have a long chat with a counselor, who invariably paints a rosy picture of the employment scene, and informs you that he does not anticipate any problems in placing you. And usually they *can* put you in contact with a number of prospects. The trick is to get a job with a firm that pays the employment agency fee, which can be as much as 10 percent of your first year salary. Generally, large companies pay the fee for you, small companies do not, and still others will split the cost with you. Some employment agencies deal exclusively with "fee paid" client companies.

The employment counselor will send you out on many interviews with companies which have requested an individual with your qualifications. If the interviewing company wants to hire you, it will pass the word back to the agency (the old chain of command again!). You are under no obligation unless

you accept a job with a firm the agency has sent you to for an interview, in which case either you or the employer must pay the fee.

Important to keep in mind when dealing with employment agencies is that the personnel counselors are salesmen. And you are the product being sold. They will do their best to place you, but are strongly motivated by the fact that most work is on a commission basis. If they don't sell you, they might not eat that week. Keep in mind that they are trying to place as many applicants as possible, as fast as possible. If you refuse interviews, or don't make an honest effort to sell yourself to the companies you've been sent to, you can rest assured that the agency will drop you like a hot potato. They have too many other applicants waiting to be placed to get bogged down with any one individual.

Look over every job offering carefully. Don't be deceived by an impressive title. "Management Trainee" often boils down to door-to-door salesman. "Assistant to the Vice-President" can mean errand boy.

All in all, agencies can be a big help. Do not limit yourself to a single agency. Try several simultaneously to insure a varied selection of opportunities.

## Any suggestions for interviews?

Interviews vary greatly from company to company. Although it might not always be evident, the interviewer will be taking a close look at you—your appearance, your speech, and how you react to questions. Personnel people are notorious for asking tricky questions—ones that are tough to answer even if you had time to think about them.

Interviews need not be nerve-



to keep you in the Army green. Not so. If you are getting out, you are going to need all the advice you can get. The following list of questions and answers is intended to help prep you for what lurks ahead. At best, it is very general, and will only scratch the surface of a big problem facing the soon-to-separate soldier.



wracking experiences. Encourage a congenial conversation with the interviewer by asking questions. Break the ice yourself. Be aggressive, but don't overdo it. A good interviewer can see right through any phony airs you put on to sell yourself. The important thing is to relax and be yourself.

Don't expect an immediate job offer. You can be sure the company will consider all applicants before making a decision. It may be a month or longer before you hear from them. And then again . . . you may never hear.

### **Does a college degree guarantee a good job and starting salary?**

Not in this day and age. College degrees are commonplace today. Having one hanging on the wall will be a big plus in your favor and most college grads eventually find good



jobs, but a *carte blanche* it is not. With college graduates so plentiful, it goes without saying that a high school diploma or equivalency is the absolute minimum requirement for practically every job.

### **Are employers interested in hiring the veteran?**

In a recent survey conducted by the Veterans Administration, 58 percent of the public thought employers were interested in hiring the vet, while 93 percent of the veterans thought so. Of the employers surveyed, 88 percent thought businesses

generally were interested in hiring the veteran, although only 53 percent said they would give *preference* to the veteran.

### **What is the unemployment rate for veterans as opposed to non-veterans?**

For the fourth quarter of 1971 (October-December), the unemployment rate for non-veterans aged 20 to 29 was 6.9 percent. For veterans, the figure was 7.8 percent.

### **Is the Army doing anything to ease the unemployment problem for the veteran?**

Yes. The Army urges soldiers nearing ETS to try Project Transition, a tri-service program which offers a slew of in-service training courses to give GIs marketable civilian skills. If you have no skill to peddle in the civilian market, you owe it to yourself to investigate Project Transition. You can get all the details from your unit education officer or first sergeant. It's a worthwhile program.

### **Know ahead of time what kind of job you want based on a realistic appraisal of your skills and experience.**

One of the worst mistakes a job hunter can make is not knowing what kind of job he wants. The old "I'll take anything available" line is the sign of a man with no ambition. Set a goal for yourself and stick to your guns. Employers are looking for men who have a well-defined business objective. Generalizations such as "management" or "administrative" have little meaning in modern industry. Be specific. No doubt, you will have to look harder if you want a certain job, but the end justifies the means.

### **Plan your job hunt ahead of time.**

Don't blindly charge out into the business world without a game plan. You will probably contact quite a few companies before finding the right position. It pays to keep an informal record of all contacts and dealings made with prospective employers so you can refresh your

memory at a later date. Keep a list of the pros and cons of each job or you are certain to get them confused.



### **How can I job hunt when I am stationed overseas?**

A good question. And one for which there is no easy answer. One suggestion is to have a friend or relative send you the classified ads from your hometown newspaper on a regular basis. Write employers at home, explain your situation, and prearrange interviews for when you get home.

### **Is the Federal Government doing anything to help the veteran find a job?**

Yes. The President has issued an executive order requiring most firms doing business with the government to list most job openings with the local employment service office. It is estimated that several million job openings could potentially be listed. And to provide better employment assistance to the vet, 800 additional staff have been added to local state employment service offices.

With 900,000 servicemen expected to be discharged during this fiscal year, the goal of employment services is to place a third of them in jobs. Private industry has already pledged to furnish 100,000 jobs, and Uncle Sam himself plans to hire 75,000 Vietnam veterans by June 30.

### **Any truth to the rumor that private industry is scouting for junior officers?**

No rumor. A growing number of corporate recruiters are luring junior officer college graduates with job of-

*"You will probably  
contact quite a few  
companies before  
finding the right  
position"*



fers. What do these recruiters think of junior officers? Of those interviewed in a recent *New York Times* article, the following statement is representative: "The military service veteran is a more mature, more directed, and more realistic individual than his counterpart graduating from undergraduate school or graduate school without the benefit of service."

Although the economy has taken the wind out of the sails of many company hiring programs, recruiting

of junior officers has remained an important personnel tool that complements the college recruiting of private industry.

A leading agency in the junior officer placement field conducts "career weekends" at various key locations around the country. These career weekends bring interested companies and the soon to ETS junior officer together for interviews. Last year, 60 of these weekends were held and 15,000 men were interviewed. There is

no charge to the candidate, as client companies pay all the fees. If you want to get your foot in the door with the "blue chip" companies, these career weekends are well worth the time.

As a final note, don't get discouraged. Resign yourself to a lot of hassle, disappointment, and frustration before you find the right job. But, a good job is worth working and waiting for. Good luck! ■

### Legion of Merit

COLONEL: William W. Higgins (4), Dale D. Hogoboom Jr. (1), Russell B. Jones, Jr. (1), Melvin M. Lawson (1).  
LIEUTENANT COLONEL: Robert F. Brown (1), James R. Clapper (1), Henry J. Labrecque Jr. (1), Fred G. Laine, Louis Eugene, William E. Richards (1), William R. Zoeckler (1).  
MAJOR: David Burket Jr., Wilmer Y. Fitzgerald, Charles S. Simerly.  
CHIEF WARRANT OFFICER 4: Carl C. Strickland (1).

### Bronze Star Medal

FIRST LIEUTENANT: John G. McKinnon Jr.  
SERGEANT FIRST CLASS: Leonard G. Economou, James C. Gilbert, Ralph L. Pranger.  
SERGEANT: Robert D. Morey.  
SPECIALIST 4: James J. Hogan.

### Meritorious Service Medal

MAJOR: William B. Bradford, Kenneth L. Hayden, Johnny F. Wright.  
CAPTAIN: Steven P. Collier, Ronald B. Gould, James C. King, Lawrence V. Lindelof, Gail D. Oxley (1), Mendel S. Solomon, Steven S. Sulik Jr.  
FIRST LIEUTENANT: Robert M.



Conway.

CHIEF WARRANT OFFICER 3: John T. Sheppard (1).

CHIEF WARRANT OFFICER 2: Donald J. David.

SERGEANT MAJOR: Thomas N. Gallagher.

FIRST SERGEANT: John T. Riggs, Luther C. Wyrick.

MASTER SERGEANT: Stanley D. Adams, Kenneth R. Hewett, James E. Mitchell (1), Patrick E. Perkins.

SERGEANT FIRST CLASS: Robert E. Connell, Jimmy D. Duke, Charles C. Fornwalt, Melvin J. Goetz, Vincent J. Ryan, Francis W. Smith.

SPECIALIST 7: Karel Grunwald.  
STAFF SERGEANT: John E. Beagle, Jerry L. Hill.  
SPECIALIST 5: David W. Morris.

## CIVILIAN EMPLOYEES

### Sustained Superior Performance

William Foster, Carolyn Marshall, Lance-  
lot A. McKelleget, Sylvester Moser, Barbara A. Sorrells, William Stribling, William Thornton.

### Outstanding Performance Rating

George B. Anderson, Floyd Blomeley, Kenneth Dougherty, Harold J. Fagan Jr., Charles Fischesser, Bruce F. George, Marguerite Harrod, Jack Healey, Hilda S. Herrell, Paul Higgins, Walter B. Howe, Edward Leak, Beatrice Legendre, Hershel R. Lung, Robert C. McLees, Elizabeth A. Miller, George D. Moore, Florence Myers, Edward J. O'Rosky, Sallie F. Schutz, Howard Simons, Mark C. Stephenson, Mildred Tyler, Francis Williams.

### Quality Pay Increase

James M. Cahill, Harold J. Fagan, Dolores I. Hawks, Madeline P. Roddy, Julius Serwin, John F. Shartzter, Francis Williams.



## One Berry or Two?

The June 10, 1971 edition of the New York Times described Mrs. Linda M. Summerfield, a US Army scientist, as the "Madame Curie of miracle fruit." This is a very apt description of a woman who has done extensive study on miracle fruit, the name given an oval-shaped red berry, three quarters of an inch long.

The fruit possesses an authentic sugar taste and produces an incredible effect on the taste buds when eaten prior to other foods: almost everything tastes good after eating it. This nonfattening sweetener works on the taste buds in the tongue eliminating the dangers of additives such as cyclamates. Pills produced from

the fruit are undergoing tests in order to determine potential use by diabetics and others who want to avoid ordinary sugar.

The sweetener, which is new to this part of the world, has in fact been used by the natives of West Africa for centuries. It is hoped that the miracle fruit when used on nutritious but tasteless foods will make them much more palatable.

Anyone for a castor oil sundae?

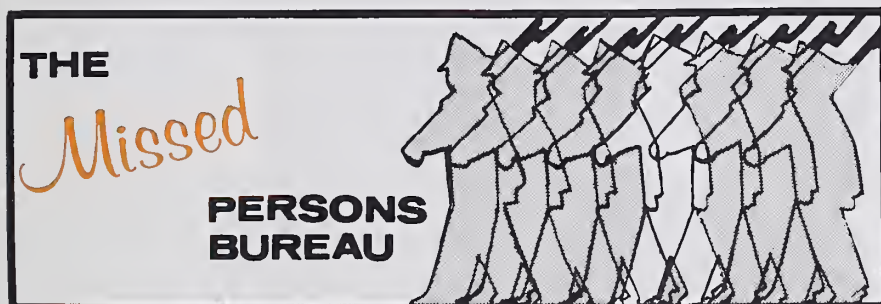
## Won't Hurt a Bite

"Sit back and relax, this won't hurt a bit." Today researchers are uncovering more and more things which they consider to be harmful to our health. Contrary to general belief, however, there is no radiation hazard

to patient or dentist from dental X-rays.

The amount of radiation required to obtain a complete picture of the teeth is very little. The X-ray unit, one of the dentist's most valuable instruments, can reveal many dental problems which the dentist is unable to detect through visual examination.

The unit is essential in revealing cancer and abnormal growths within the jawbones, small cavities that can't be seen with the naked eye, and the extent of damage done by large cavities. The X-ray also shows generalized bone conditions, periodontal (gums) disease, and recurrent decay under old fillings which, if not taken care of, could result in the loss of a tooth. This extra set of eyes is necessary to the dentist if he is to make an accurate diagnosis. ■



March is a funny month. Winter is partially over and spring is partially here. One day the whirl of the wind slams a door and the following day a window opens to let the sun shine through.

The inconsistency of the weather matches the inconsistency of our retirees' plans. Some head for the mountains while others praise the magnificence of the oceans. Adventuresome early-outers set out to conquer unexplored lands. Maybe some of their experiences can help you decide what you'd like to try as you begin to make your transition to civilian life.

LTC Clemens Snyder may have the right idea. He's enrolled in a Strategy of Career Transition course at American University. The combination of this course and his varied career background should give him

a better than even chance for a successful jump into a new lifestyle.

Anyone in Orlando, Fla. needing a new car should see SGM Roland G. Woods. He is presently a new car salesman for a Pontiac dealer in that area.

And if you need a little money to finance it, perhaps CW2 John A. Mosser, the assistant manager of a small loan company in Canton, Pa., can help.

ASA seems to have provided good experience for LTC Paul Odonovich. He has made a smooth transition from military life at ASA to that of a civilian at NSA. He joined SFC Harold Madison and many other retirees in Laurel, Md. where Harold keeps crime in line at the Data Processing Department of the Metropolitan Police Department, Washington, D.C. Nearby is MSG Jack Jones,

also working for NSA. Glen Burnie, Md. is now his home.

Most of the time we hear about the good fortune of our friends but occasionally one writes to let us know the cold facts on his hard luck: SSG Gilbert Pappas, a former Hallmark staffer, writes that his putt-putt golf course on the outskirts of Anderson, Ind. was destroyed by an avalanche from "the great snow of '72." Sorry to hear about it, Gil. Why not hope for a freeze and turn the course into an ice skating rink?

Anyone in Texas having a little trouble getting started in the job market should see LTC John Heir. He is personnel director of the Texas Department of Public Welfare in Austin. He asks that all retirees thinking about settling in Texas drop by and see him.

SFC Dennis Langford is leading a full life in Fresno, Calif. Now busy hunting, bowling and golfing, his main complaint is the slow processing of retirement pay by the Finance Center. To tide him over, Dennis plans on working with one of the Industrial Business Security companies. He writes, "if any of my old Agency buddies come out this way, I'll always have a bed and a few drinks available."



Now that you've figured  
out your income tax  
refund . . .

FLARE



figure on putting it  
into U.S. Savings  
Bonds. They're the  
painless way to save.